



SKILLS



+91 9811841782

www.trainer-india.com



SKILLS

HI THERE!

Welcome to the world of Sanjeev Goel, a highly experienced and sought-after trainer and consultant. With a proven track record of delivering impactful training and consulting services, Sanjeev is dedicated to helping individuals and businesses achieve their goals and maximize their potential.

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WELCOME MESSAGE



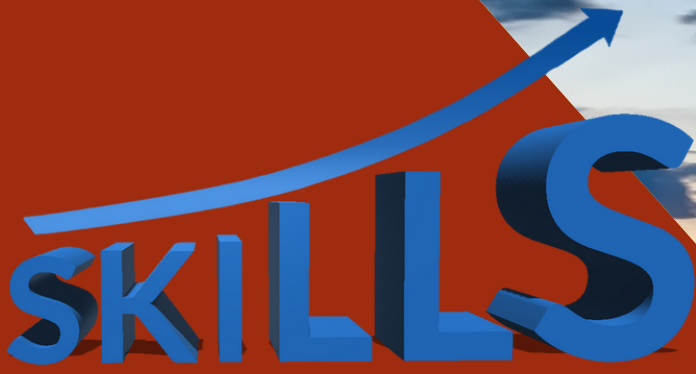
A Warm Welcome

Sanjeev Goel, a seasoned trainer and consultant, warmly welcomes you to embark on a journey of growth and development. With a wealth of experience and a passion for empowering individuals and organizations, Sanjeev Goel is committed to offering unparalleled guidance and support.

Unleashing Your Potential

Sanjeev Goel is dedicated to helping you unleash your full potential. Through personalized coaching and targeted training programs, I empower you to enhance your skills, expand your knowledge, and achieve your professional goals. By leveraging his expertise, you can elevate your performance and thrive in today's dynamic business landscape.

Sanjeev Goel extends a warm welcome to join hands in the pursuit of excellence. Whether you seek personal development or organizational transformation, My expertise and genuine passion will guide you towards realizing your aspirations. Get ready to embark on a transformative journey with Sanjeev Goel as your trusted ally and catalyst for success.



ABOUT **SANJEEV GOEL**

Sanjeev Goel is a distinguished Corporate Trainer and Consultant based in Delhi, India with an experience of 26+ years. With a wealth of experience in the field, Sanjeev provides invaluable guidance and expertise to organizations seeking to enhance their business strategies and professional development.

As a Corporate Trainer & Consultant, Sanjeev is dedicated to equipping teams and individuals with the skills and knowledge they need to thrive in today's competitive business landscape. Through his dynamic workshops and training programs, he helps foster a culture of continuous learning and professional growth.

VISION



SKILLS

Embracing Transformation

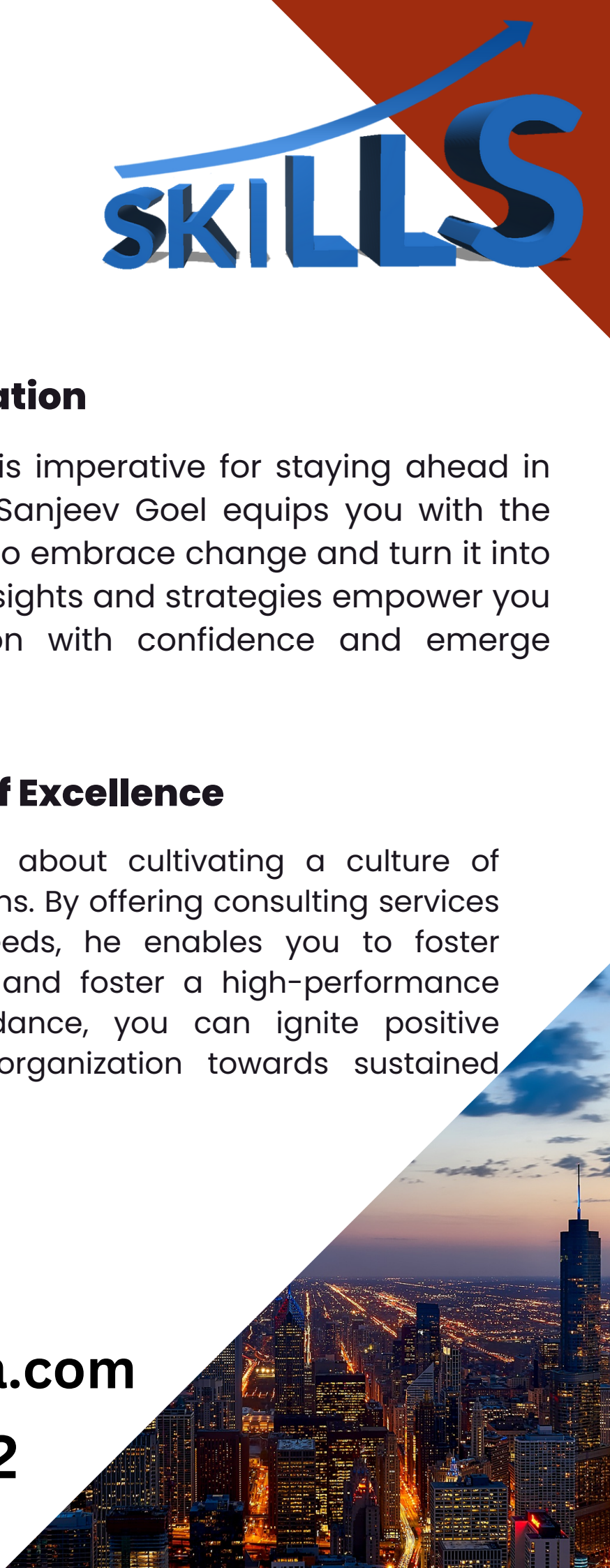
Embracing transformation is imperative for staying ahead in today's fast-paced world. Sanjeev Goel equips you with the tools and mindset needed to embrace change and turn it into a catalyst for growth. His insights and strategies empower you to embrace transformation with confidence and emerge stronger than ever.

Cultivating a Culture of Excellence

Sanjeev Goel is passionate about cultivating a culture of excellence within organizations. By offering consulting services tailored to your unique needs, he enables you to foster innovation, drive efficiency, and foster a high-performance environment. With his guidance, you can ignite positive change and propel your organization towards sustained success.

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MISSION

Sanjeev Goel is a visionary trainer and consultant dedicated to transforming individuals and organizations through his unique and holistic approach. His mission is to empower others to unlock their full potential, achieve their goals, and thrive in today's competitive environment. His impact is felt across various industries, where he has helped countless individuals and teams surpass their limitations and achieve remarkable success.

Cultivating Resilience and Well-Being

One of Sanjeev Goel's core missions is to cultivate resilience and well-being among his clients. In today's fast-paced and demanding world, he recognizes the importance of holistic well-being as a foundation for success. Through workshops and personalized coaching, Sanjeev equips individuals with the tools to manage stress, maintain work-life balance, and prioritize self-care, thereby nurturing sustainable high performance and fulfillment.

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USP

Goal Based Training & Consulting

Sanjeev Goel is a seasoned trainer and consultant with a unique selling proposition that sets him apart in the industry. His extensive expertise in leadership development, strategic planning, and organizational effectiveness makes him a sought-after professional in the business world.

Delivering as per Client's Needs

Looking for a trainer and consultant with a distinctive edge? Sanjeev Goel's unique selling proposition lies in his ability to tailor his approach to each client's specific needs, ensuring a personalized and effective strategy for success.

Sanjeev Goel's unique selling proposition as a trainer and consultant lies in his unwavering commitment to empowering individuals and organizations to reach their full potential. With a focus on driving impactful change and sustainable growth, Sanjeev Goel is the go-to professional for transformative training and consulting services.

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TRAINING EXPERTISE



CORPORATE TRAINER AND CONSULTANT IN NEW DELHI, INDIA FOR TRAININGS IN AVIATION, FRENCH, INFORMATION TECHNOLOGY, TELECOM, MANAGEMENT, SOFT SKILLS.

- **AVIATION**
- **FRENCH**
- **ICT**
- **TELECOM**
- **MANAGEMENT**
- **SOFT SKILLS**
- **INFORMATION TECHNOLOGY**
- **TRAVEL & TOURISM**

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TRAINING PROJECTS

- Syscom Corporation Ltd.
- Powergrid Corporation of India Ltd.
- Wipro Infotech Ltd.
- TATA Communications Ltd, Pune
- Worldspace Satellite Radio, New Delhi
- Indian Institute of Technology, Delhi (IIT – Delhi)
- IBM India Pvt. Ltd, Chennai.
- Spanco Telesystems Ltd, Gurgaon
- Meera Agencies Pvt. Ltd, Delhi, Distributors of Anritsu
- College of Business Studies, University of Delhi
- Indian Centre for Telecom & Management, (ICTM)
Pune
- Mewar Institute of Technology, Ghaziabad

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TRAINING PROJECTS

- Mangalmay Institute of Technology, Greater Noida
- Jagannath International Management School, New Delhi
- Mitsui & Co. Mumbai
- Institute of Management Education, Sahibabad
- Maharaja Agrasen Institute of Management Studies, Delhi
- D.A.V. Institute of Engineering & Technology, Punjab
- Sikkim Manipal University
- Naval Headquarters, New Delhi
- Trade Wings Institute of Applied Technology
- The Ford Foundation, United Nations Development Project (UNDP), New Delhi
- Sterlite Optical Technologies Ltd

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SKILLS

IOT TRAINING COURSE



Technology, Knowledge, Infrastructure to
Bring the World Closer... Fast!

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IOT TRAINING COURSE

The Internet of Things (IoT) represents a paradigm shift in the way we interact with technology, and the demand for skilled IoT professionals is soaring. Investing in an IoT training course will not only expand your technical capabilities but also enhance your career prospects in a rapidly evolving job market. With the right skills and knowledge, you can become a catalyst for innovation and make a meaningful impact in the realm of IoT. Take the first step toward mastering the future of technology by enrolling in a reputable IoT training course today.

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IOT TRAINING COURSE

Ubiquitous Networking

What is Internet of Things (IoT)

Definition, Characteristics & Frameworks of IoT

Domain Specific IoT Use Cases

IoT key Technologies

Evolving IoT Standards (oneM2M, IoTWF)

IoT 7 Layer Network Architecture

The Core IoT Functional Stack

“Things “ in IoT

Connecting Smart Objects

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IOT TRAINING COURSE

Wireless Sensor Networks (WSN)

Protocols for Wireless Sensor Networks
ZigBee, Bluetooth, Wi-Fi

Radio Frequency Identification (RFID)

IoT Sensing & Actuation

Sensors, Sensing Types

Actuators, Actuators Types

IoT Processing Topologies & Types

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IOT TRAINING COURSE

IoT Connectivity Technologies

- IEEE 802.15.4
- Zigbee
- Thread
- ISA100.11A
- WirelessHART
- RFID
- NFC
- DASH7
- Z-WAVE
- Weightless
- Sigfox
- LoRa
- NB-IoT
- Wi-Fi
- Bluetooth

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IOT TRAINING COURSE

IoT Communication Technologies

- Constrained Nodes & Constrained Networks

IoT Infrastructure Protocols

- IPv6
- LOADng
- RPL
- 6LoWPAN
- QUIC
- uIP
- nanoIP
- CCN

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IOT TRAINING COURSE

IoT Data Protocols

- MQTT
- MQTT-SN
- CoAP
- AMQP
- XMPP
- SOAP
- REST
- WebSocket

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IOT TRAINING COURSE

IoT Identification Protocols

- EPC
- uCode
- URIs

IoT Device Management

- TR-069
- OMA-DM

IoT Interoperability Standards

- EnOcean
- DLNA
- Konnex
- UPnP
- LonWorks
- Insteon
- X-10

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IOT TRAINING COURSE

IoT Interoperability Frameworks

- universAAL
- AllJoyn
- IoTivity
- Brillo & Weave
- HomeKit

Cloud's IoT

- IaaS, PaaS, SaaS
- Cloud & IoT Convergence
- IoTs Cloud Customer Architecture
- Analytics
- Enterprise Network & Data
- Proximity Network
- Privacy & Security

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IOT TRAINING COURSE

IoT & Edge Computing

- Defining Edge Computing
- IoT – Smart Gateway
- Fog Computing & Edge Computing
- Moving Intelligence to Edge-IoT

IoT & Big Data Convergence

- Characteristics of IoT Data
- Convergence of Cloud, Big Data & IoT
- IoT Analytics & Streams
- Machine Learning for Analytics of IoT
- Cloud based Analytics of IoT for Smart Cities

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IOT TRAINING COURSE

IoT Industry Case Studies

- IoT in Manufacturing
- IoT in Oil and Gas
- IoT in Utilities
- IoT in Smart and Connected cities
- IoT in Transportation
- IoT in Mining
- IoT in Public Safety

Security in IoT

- Vulnerabilities, Attacks & Countermeasures
- Security Engineering & Design
- The IoT Security Lifecycle
- Cryptographic Fundamentals
- Identity & Access Management
- Mitigating IoT Privacy Concerns
- Compliance Monitoring Program
- Cloud Security for IoT
- IoT Incident Response

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